EcoStruxure IT for Partners

Gain new visibility into a customer's physical IT layer via APC's cloud based vendor agnostic software solution.

Why EcoStruxure IT?

Make IT infrastructure more **reliable & efficient** while simplifying management by offering complete visibility, alerting & modeling tools for **end customers with environments** that have qualities such as:

- Distributed IT i.e. IDF & branch locations
- Hybrid IT
- Connected devices that speak SNMP or Modbus TCP

Value to Your Customer

EcoStruxure IT allows you to **assess and monitor** your customer's existing IT environment and give them recommendations on:

- How to decrease utility costs by right **sizing power & cooling** configurations
- Identify **security vulnerabilities**
- Pinpoint opportunities to **bring applications to the cloud**
- **Server compatibility** assessment

Offer your customers the ability to monitor and give insight into their environment through:

EcoStruxure IT Expert

Assess

✓ Cost and Efficiency Analysis of Cloud vs. On Premise

✓ Identify IT Refresh Opportunities

✓ Insight into where to best spend their next IT dollars

Monitor & Manage

✓ Multi-tenancy monitoring of your customer's existing equipment

✓ Access the dashboard from any device

✓ Provide data-driven, actionable insights

✓ Real-time device alarms

EcoStruxure™ IT
Innovation At Every Level
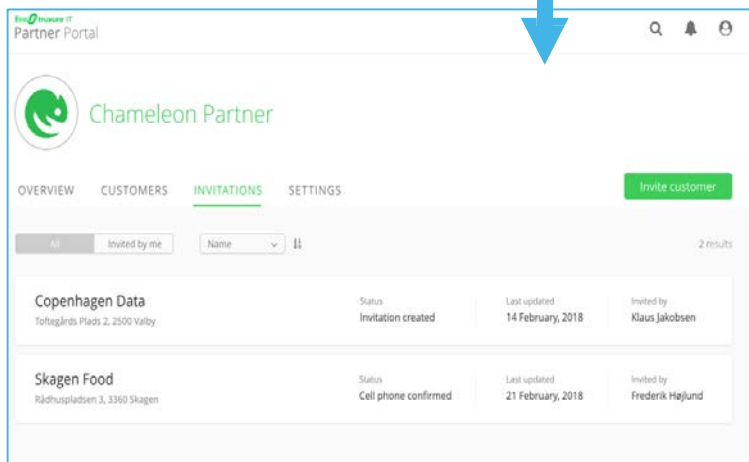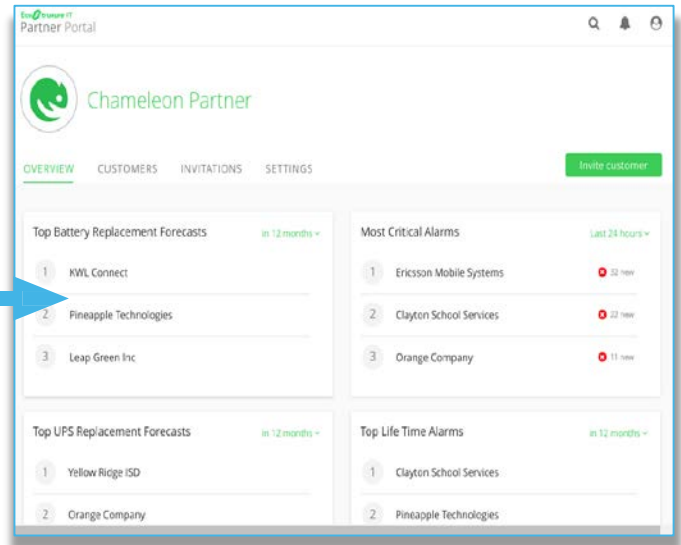
Life Is On | APC
by Schneider Electric

How to Access EcoStruxure IT

Connect through the EcoStruxure IT Gateway

EcoStruxure IT cloud based software allows you to **invite new and existing customers to the EcoStruxure IT Gateway**, giving you visibility into their inventory of physical infrastructure products that communicate via SNMP or Modbus TCP.
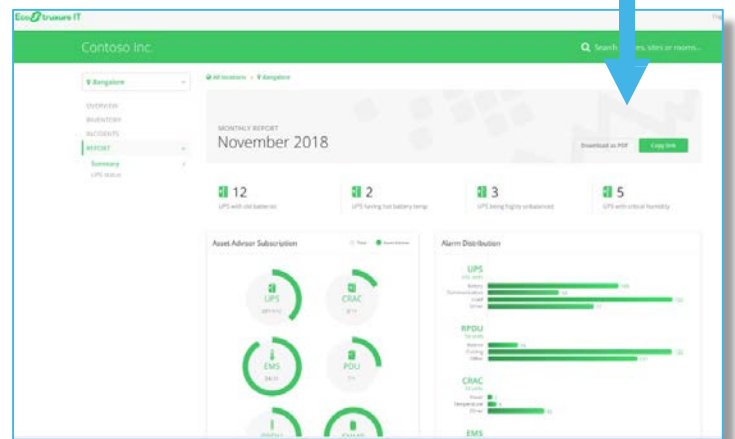
Connect to the **EcoStruxure IT Dashboard*** for partners

Once signed into the dashboard, invite your customers to connect to the **EcoStruxure IT Gateway**

*To guarantee a smooth connection, contact your APC Channel Manager or click here for the **Gateway System Requirements***

After they are connected to the Gateway, you can monitor their infrastructure via **EcoStruxure IT Expert,** gaining insight elements such as on-phase balancing, humidity, and more

In addition to having visibility into your customers' network, you can begin running any of the following **assessments on their IT infrastructure:**

- ✓ vSphere 6.5 Readiness
- ✓ Hyper-Converged Selection
- ✓ And more!

Physical Infrastructure
- ✓ UPS Health Check
- ✓ Cooling Optimization

To sign up for a **free demonstration & 30-day trial** of *EcoStruxure IT Expert,* go to gatewaysignup.apc.com or contact your APC Channel Manager today!

EcoStruxure™ IT
Innovation At Every Level

Life Is On

APC by Schneider Electric