

SherWeb Expands Global Reach to Resell Office 365



SHERBROOKE, Qc. July 22, 2015 – Cloud services provider SherWeb has joined a select group of Microsoft partners that can now distribute Office 365 in several countries around the world.

SherWeb is now an official Microsoft CSP partner in the following countries: the United States, Canada, Austria, Belgium, France, Germany, Italy, the Netherlands, Portugal, Spain, Sweden, Switzerland, and the U.K.

"Microsoft's CSP program is a good fit with our Partners First strategy," said Jason Brown, Director of Product Management at SherWeb. "SherWeb not only distributes Office 365 but also offers 24/7 support and migration services at no additional cost. Our partners can then focus more directly on their customers' specific needs and ultimately grow their business."

The CSP program, introduced by Microsoft last July, followed partners' requests to get more involved in every part of the customer sales cycle, such as renewal, billing, provisioning, and customer support.

Key to success

Brown said SherWeb's 4,000 partners are also eager to add more value to their cloud offerings.

"Partners need a simple way to sell cloud services through a one-stop shop experience," he said. "Being able to offer multiple cloud services to clients in a single move is key to a partner's success in the cloud."

Microsoft's program allows partners to sell Microsoft cloud solutions with their own offerings and services. Partners own the complete customer lifecycle through direct billing, provisioning, management and support. The CSP program is designed to help partners succeed in a cloud-first, mobile-first world.

About SherWeb

Born in the cloud in 1998, SherWeb is now a leading cloud hosting provider in North America. SherWeb's Partners First program is designed to simplify the cloud by offering best-in-class cloud solutions through a unified platform in a one-stop-shop experience. Our partner program empowers partner with everything they need to be successful in the cloud space from pre-sales, migration and support. SherWeb serves more than 25,000 businesses through a network of 4,000 partners in over 100 countries. For more information, visit <http://www.sherweb.com>.

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