



Supplies Fulfilment

# Now you can Leverage the Breadth and Scale of your Supply Chain Partners to Swing above your Weight in the MPS market!

Most resellers today are looking to grow their businesses through expanding the scope of services they provide their customer base. Office Automation Dealers are expanding into IT Services and IT VARs and MSPs are looking to monetize print opportunities.

***Focus on your strategy. Leverage your strengths. Outsource the rest for efficiency, reach and expertise.***

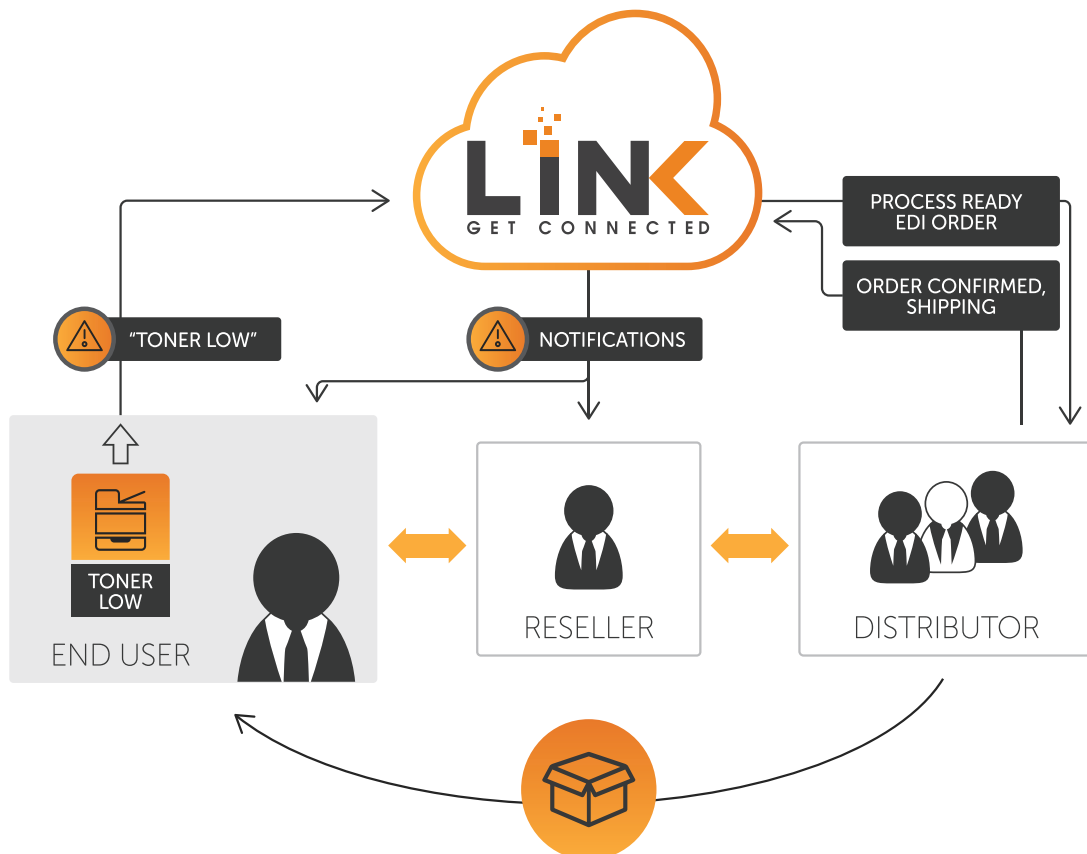
Selective outsourcing of supplies fulfillment through partners with the product breadth, distribution reach, order management and fulfillment expertise your customers demand is now possible thanks to PrintFleet LINK™. Automate and optimize your supply chain without upfront investment in technology or expertise. Without committing yourself to a single supplier's automation platform, without distracting your team from your growth strategy.

## Get connected with LINK™ Supplies Fulfillment

A simple, industrial strength solution for automatic transmission of device and fleet data to fulfillment partners of your choice.

PrintFleet has been a global leader in creating actionable information from print device data since 2003. With LINK the emphasis is on action – directly connecting the devices you manage to an ecosystem of high value partners. Accurate and reliable data. Industrial strength connections. It adds up to a new era of automation, efficiency and choice.

API based web service architecture underpins the seamless experiences we have all come to take for granted – whether shopping online or using a chip-enabled credit card at a local retailer. LINK uses the same REST API architecture to seamlessly and transparently share device data with your solution provider or providers of choice. PrintFleet LINK Supplies Fulfillment Services. The latest technology and web services architecture. A fully automated, verifiable end to end solution that leverages the order processing and fulfillment expertise of partners of your choice – whether you choose to work with one, several or many.



## Leverage



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Our LINK partners represent the biggest distributors in the business – with global reach, deep process expertise and the physical assets to drive costs down and service levels up.

LINK is designed to allow you to leverage that scale to serve your customers. Without taking your focus off your strategic imperatives. Without losing control of the customer relationship. Without exclusive commitments. You're in control. You have more choice than ever!

## Data Driven Industrial Strength Solutions



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The proliferation of data-driven Solutions is transforming the imaging industry and opening up a world of connected opportunity. Predictive analytics are redefining how business gets done, optimizing the movement of physical inventories and human resources as never before.

***Automated. Reliable. Scalable. Repeatable.***

With one of the largest model databases in the industry and 10 years of experience in remote collection, conditioning, storage and distribution of data, PrintFleet can actively and accurately identify and connect one device or thousands to suppliers of your choice. Heuristic matching and proprietary algorithms ensure that the data transmitted from those devices is accurate and dependable.

## The Internet of Printers



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Do you remember when you first “got on the Internet”? Prepare for a completely new experience defined by choice, freedom and flexibility when it comes to managing your supply chain.

***Your printers can order their own toner – why not let them?***

You may have an advanced MPS program. You may not. LINK makes connecting device data to your partners seamless, regardless of your experience and investment in MPS. No gateways. No integration projects. No requirement for expensive additional software or infrastructure.

## Choice. Simplicity. Flexibility.



Whether you are connecting one device or thousands, LINK is all about choice and freedom to contract supplies fulfillment the way that best suits your business.

## Simple



Whether you already use PrintFleet Enterprise™ or Vision™, a competitive monitoring product, or are new to MPS, PrintFleet LINK enables easy automation of your supply ordering process.

- One time device setup
- Elegant reporting interface
- Cloud based, fully managed services
- Option to have PrintFleet install your data collection agents
- Comprehensive mapping of your requirements to your distributor's product catalogue
- REST API based web services – seamless, transparent, state-of-the art technology
- Supports predictive and real-time services and JIT drop-ship or last-mile supplies delivery

### LINK Enabled Solutions



SERVICE



ANALYTICS



SUPPLIES



ASSESSMENTS



BILLING



THIRD PARTY  
INTEGRATIONS



# GET CONNECTED

Get Connected with LINK™ Supplies Fulfilment

**Let's have a conversation!**

Contact us today to learn more about LINK™ Supplies Fulfilment

**1-866-382-8320**

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